



ICASPER

GLOBAL FUND SOLUTION FOR LOCAL
DISCOVER UNMATCHED APPROACH TO GLOBAL CREDIT

ABOUT ICASPER



ICASPER CAPFIN ADVISORS LLP (ICASPER)

Established in 2020 by industry veterans, iCASPER comprises a team of enthusiastic professionals possessing extensive backgrounds in banking & financial services, large consulting firms and private equity fund houses. We have on-boarded industry experts, as well as young and talented professionals with a vision to provide highly reliable services to our clients. Our team functions under the same collaborative vision to provide unique advisory & strategic consulting to clients in India and globally in the field of fundraising & financial management.

iCASPER emerged with the vision of offering comprehensive financial consulting & fund-raising services to domestic and cross-border clients, ensuring value addition in their financial and fund-raising strategies. Our forte lies in Global Treasury & Debt Management, providing end-to-end solutions to financial institutions, banks, corporations and sovereign enterprises. Our strategic services encompass Structured Debt Advisory, Trade Finance & Corporate Finance Advisory, while diligently safeguarding our clients' financial objectives and facilitating their achievement.

Our fundraising strategies are underpinned by achievable action plans and impeccable implementation ensuring success in each of our advisory projects. Our result-oriented approach has enabled us to forge a robust pathway in the corporate and financial advisory arena. The core of our operational functionalities is cantered around the singular goal of value addition to our clients' financial aspirations. We leverage our industry experience and expertise in the areas of Corporate Banking and Private Equity Fundraising, strategizing financing solutions for businesses and advising clients on a range of complex financial and other management structures.

Our continuous engagement with leading institutions in the Banking, NBFC, and Other Financial Institutions sectors has positioned us as the ideal choice for companies seeking assistance in raising Structured Debt, Offshore Structured Debt, External Commercial Borrowing (ECB), Corporate Finance and International Trade Finance. Our founders and team are dedicated to providing reliable financial advisory services, backed by professional expertise acquired through years of hands-on experience.

OUR PHILOSOPHY

Being Treasures' For The Wise...



We are committed to offering unparalleled services to all our clients by identifying and formulating strategies to explore new fundraising opportunities in India and globally, with a focused approach to Debt and/or Equity.

OUR MISSION

Committed to provide consulting to bottom of the pyramid business and offer them access to cheaper fund-raising solutions, through our reach and domain expertise.



OUR VISION

Building a simplified ecosystem for last-mile businesses through domestic and global fund-raising structures and technology.

OUR CORE VALUES



Plug-in through
ethics & integrity



Reliable global
Connects



Process driven
approach



Decision oriented
path solutions



Flexibility towards
business needs

WHAT WE OFFER



OUR SERVICES

Offshore Funding

- ⦿ External Commercial Borrowing (ECB)
- ⦿ Bridge Funding
- ⦿ Trade Finance

Debt Advisory

- ⦿ Structured & Leveraged Finance
- ⦿ Acquisition Finance
- ⦿ Corporate Finance

NBFC Corner

- ⦿ NBFCs/ MFIs Financing

Public & Private Markets

- ⦿ Investor Relations Advisory
- ⦿ Merchant Banking Advisory (SME – IPO)

EXTERNAL COMMERCIAL BORROWINGS (ECB)



iCASPER is a financial services firm specializing in ECB solutions for Indian corporations. Our comprehensive suite of services enables eligible businesses to navigate the complex regulatory landscape, while staying vigilant and compliant with the ECB Policy Guidelines issued by regulator(s) and access global debt markets with ease and confidence.

With an unwavering commitment to compliance and vigilance, iCASPER meticulously analyzes our clients' foreign currency credit requirements and tailors bespoke funding strategies to fuel their growth ambitions. Leveraging our deep domain expertise and extensive network of international lenders, we deliver innovative and competitive global debt funding solutions.

At iCASPER, we pride ourselves on our ability to leverage the ECB market, conduct comprehensive analyses and arrange borrowings that align with our clients' strategic objectives. Our client-centric approach, coupled with our deep industry knowledge, enables us to deliver innovative solutions that empower our marquee clientele to broaden their operational capabilities and achieve global competitiveness.

Connect with us to explore simplified and better ECB solutions tailored to your unique business needs.

Our Global Debt Solutions

- › ECB/Foreign Currency Loans for Corporates
- › Funding for Overseas Subsidiaries, Joint Ventures and Wholly-Owned Subsidiaries
- › Pre-Shipment and Post-Shipment Credit in Foreign Currency
- › Enter in India advisory to MNCs and arranging funds for them.

BRIDGE FUNDING



Our Bridge Financing solutions provide Indian enterprises with interim funding to bridge temporary cash flow gaps or facilitate strategic transactions. Our expertise lies in structuring tailored short-term financing arrangements that align with clients' specific requirements and timelines. We leverage our global lending relationships to ensure timely access to capital, enabling clients to seize opportunities and maintain operational continuity.

Our Bridge Financing Services



Temporary Offshore Working
Capital Loans



Warehouse Financing



Short term Project Financing

Our Bridge Financing solutions help clients overcome temporary liquidity challenges, execute strategic initiatives and maintain flexibility until long-term financing is secured. Our tailored approach, backed by industry expertise, delivers innovative bridge financing solutions to support our clients' growth objectives.

Connect with us to explore our simplified solutions tailored to your unique business requirements.

TRADE FINANCE



We offer personalized trade finance solutions with dedicated Trade Finance Officers. We unlock capital from your business assets and receivables, easing pressures from bad debts, late payments and excess inventory. Our team ensures adequate trade financing workflows, providing liquidity to sustain and grow operations. Leveraging expertise in domestic and international trade finance, we optimize working capital, mitigate risks and enable new opportunities through tailored financing channels.

IF YOU ARE IMPORTER

- › Collection Of import bill
- › Issuing Guarantees on behalf Of Importers
- › Opening of Import L/Cs (Sight/ Usance)
- › Financing of Imports, in the form of Foreign Currency Loans

Our Structure Trade Finances Solutions

1. Purchase Order Finance
2. Stock Financing
3. Back-to-Back and Front to Back Trade Lines
4. Clean Buyers Credit
5. Single Debtor Receivables Structures

IF YOU ARE EXPORTER

- › Rupee Export Credit (Pre-Shipment & Post Shipment Credit)
- › Foreign Currency Credit (Pre-Shipment & Post Shipment Credit)
- › Factoring - Rupee and Foreign Currency Terms (Unsecured and with / without Recourse)

6. Unitranche Financing
7. Asset Backed Lending
8. Receivable Funding
9. Credit Insurance Backed Finance (Globally)

DEBT ADVISORY



iCASPER offers unmatched debt advisory services, with a smoother credit analytical process. We do this via extensive market research and over the years gained experience. We guide you through the process to get the foremost debt funding, at most affordable pricing.

The fund-raising scenario for mid-market corporate has changed significantly, giving rise to more opportunities. The pricing has become more competitive, especially after the emergence of non-bank lenders and challenger banks in the market place. We assist/offer borrowers in getting access to newer financial products, ensuring smoother process and arrangement.

Our Solutions in Debt Advisory

- › Creation of a potent and effective information memorandum
- › Proper bank documentation and credit committee process
- › Capital structure optimisation
- › Collateral and covenant analysis
- › Analysis of financial forecast to support debt raise requirements of clients

Our dedicated debt advisory team works with you at every step of the fund arrangement process, ensuring a quick and smooth credit approval from lenders. We start this by analysing the debt capacity of your business, identify execution risk and help in modelling your business debt profile, if we deem it necessary. We finally strategize a funding package to suit your strategic business.

STRUCTURED & LEVEREGED FINANCE



STRUCTURED FINANCE

iCASPER possesses invincible approach towards structure debt both in on -shore and off-shore market.

We are engirdled to a wide variety of financial solutions with various Financial Institutions. Alternate Investment Funds (both domestic & globally). which enable us to provide various Hybrid Debt & Structure Debt strategies to achieve eminent objective for corporates for more efficient capital at desirable flexibility of cash now with long term growth prospect.

LEVERAGED FINANCE

Leveraging our invincible structured debt expertise across onshore and offshore markets, our leveraged finance solutions enable corporates to achieve strategic objectives. Our partnerships with global financial institutions and funds empower innovative strategies delivering desirable flexibility and long-term growth prospects.

Reach us to understand simplified and better solution.

Our Structure Debt Funding Solutions

- › Mezzanine Debt Solutions
- › Structure Sales Finance
- › Promoter Funding
- › Structure Strategies for Leveraged Loans

Our Leveraged Finance Solutions

- › Senior bank debt
- › Leveraged loans
- › Second-lien and subordinated debt
- › Late-stage or venture debt

CORPORATE FINANCE



At iCASPER, we understand that strategic debt raising is a critical component of achieving your organizational objectives, whether you are a member of the management team, a corporate entity or a private shareholder. Our comprehensive end-to-end financial solutions are meticulously designed to meet your strategic debt-raising goals, providing a seamless and tailored experience.

Our Corporate Finance Services include

Debt Syndication	Working Capital Finance	Securitization	Project Finance
Unsecured Lending	Foreign Currency Term Loan	Asset Backed Financing	Subsidiary Financing

we pride ourselves on our client-centric approach, tailoring our solutions to your unique requirements and providing personalized guidance throughout the debt-raising process. Our team of experienced professionals is dedicated to delivering innovative and cost-effective solutions that drive your financial success and long-term growth.

Connect with us to explore our simplified and better solutions tailored to your unique business requirements.

ACQUISITION FINANCE



At iCASPER, we recognize the pivotal role that strategic acquisitions play in driving business growth and enhancing competitiveness. Our Acquisition Finance solutions are meticulously designed to empower Indian enterprises with access to global debt markets, enabling them to capitalize on transformative growth initiatives and fortify their market positions.

Leveraging our deep expertise in structuring tailored financing packages and ensuring stringent regulatory compliance, we provide a comprehensive suite of acquisition finance offerings, including

Acquisition through Debt

Funding for Equity Buyouts
(For overseas Entity and/or
Base country entity)

Business Buyouts

NCLAT Buyouts

By working with iCASPER, clients gain access to our extensive network of global lenders, enabling them to secure competitive financing terms and leverage our deep market knowledge. We are dedicated to supporting our clients throughout the acquisition lifecycle, from initial evaluation to post-transaction integration, ensuring a seamless and successful outcome.

Discover the iCASPER advantage and unlock new realms of growth potential through our comprehensive Acquisition Finance solutions.

NBFC CORNER



Non-Bank Financial Companies (NBFCs) and Microfinance Institutions (MFIs) are the backbone of Indian financial Market, facilitating access to critical financial products and services for unbanked or underbanked populations. However, their ability to fulfill this vital role hinges on their access to adequate capital.

Traditionally, NBFCs and MFIs have been reliant on internal capital generation or bank loans. However, with the burgeoning demand for financial services, these institutions require increasingly sophisticated funding solutions.

iCASPER offers comprehensive Fund-Raising services to NBFC's/MFI's for their Lending business through our network of Banking Treasuries (PSU/Private), Large Financial Institutions and HNI/Family offices Investors, in form of Debt / Equity or Hybrid Structures.

FDI's Regulations getting eased to invest in NBFCs & MFI's, our Global Financial Institutions & Foreign Institutional Investors network enable us to provide fund raising solution for NBFC / MFI in compliance with regulatory norms issues by Hon' Finance Ministry and other regulatory bodies viz., RBI, FEMA. FIPB etc.

NBFCs/MFIs can reach us for better solutions

PUBLIC & PRIVATE MARKETS

INVESTOR RELATIONS ADVISORY



iCASPER's investor relations (IR) expertise empowers companies to navigate the investment landscape. Our team, blending of financial savvy with strategic thinking, crafts customized IR solutions. We build trust with investors through clear communication, unlocking long-term shareholder value.

Our Investor Relations Advisory services



Investor Relations Advisory for
Corporate Transactions



Investor Relations Strategy
Development



Shareholder Activism
Defence

iCasper fosters strong partnerships with clients. We offer flexible engagement models to suit your needs, whether you require ongoing guidance or project-based support.

Let iCasper be your trusted Investor Relations advisor to drive sustainable growth.

MERCHANT BANKING ADVISORY (SME – IPO)



At iCasper, we understand the unique challenges and opportunities faced by Small and Medium Enterprises (SMEs) seeking to go public. Our dedicated SME IPO Advisory team combines deep financial expertise with a proven track record of guiding companies through the IPO process. We offer a comprehensive suite of services designed to help you navigate every step of your IPO journey, from initial assessment to successful listing and beyond.

iCASPER offers a collaborative and client-centric approach to SME IPO services. We tailor our engagement models to suit your specific needs and budget, ensuring you receive the right level of support at every stage of your IPO journey.

Let us help you navigate the complexities of going public and unlock the growth potential of your company.

Our comprehensive SME IPO services

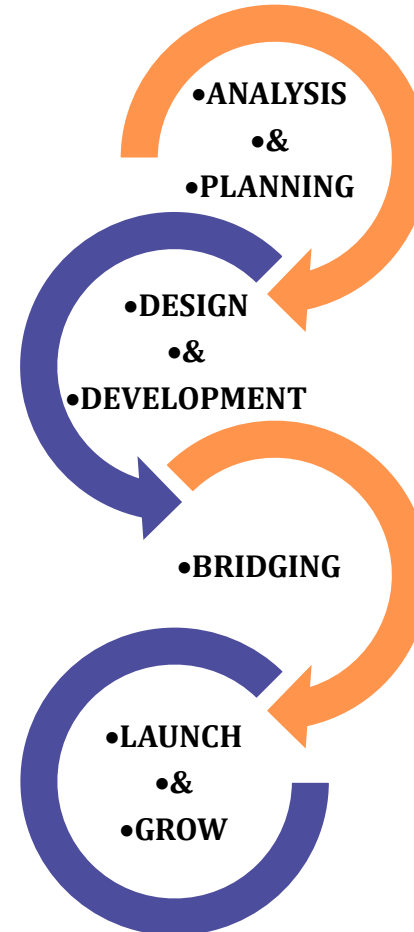
- › IPO Readiness Assessment
- › IPO Planning and Strategy
- › Regulatory Compliance and Listing Requirements
- › Financial Statements and Reporting
- › Valuation and Pricing Advisory
- › IPO Marketing and Investor Outreach
- › Corporate Governance and Board Advisory
- › Post-IPO Advisory and Support
- › Market Making services for 2 years post-listing

HOW WE DO



1. We understand and analyse the business model and current financials of the business, and if deemed required we plan possible best solutions for the business. through in-depth research.

3. Post discussions on possible solutions, we execute the same with lenders and bridge the gap required in the business.



2. Complete solutions with multiple possible options are been designed and brain-stormed with client, to develop a better product mix.

4. We continuously support & guide the business post solutions, to optimize their business growth.

OUR FOUNDER



Nirav Sheth (Appointed Designate Partner)

A veteran in the Financial Services Industry, Mr. Nirav Sheth, is appointed Designate Partner, by Kathyawad Holdings Pvt Ltd, the investee partner of the firm.

An Investor Relations enthusiast and a serial entrepreneur, comes with an overall experience of 18 years plus, of which 15 years in corporate life, with some of the esteemed organisations.

Coming from a business family, Mr. Sheth possesses vital experience in building and managing businesses. Widely instrumental in Mentoring Sustainable Startup Businesses, he is also on Advisory Board of a few esteemed brands.

Widely instrumental in Network Building Skills, Mr. Sheth holds memberships with esteemed organisations, viz., EU Chamber of Commerce & Industries, Climate Policy Initiative, UK Dept. of International Trade, etc., to not only leverage the opportunity to get access to business policymakers, but also to support and guide businesses in engaging with their cross-border expansions.



OUR FOUNDER



Dipen Shah (Designate Partner)

Dipen U Shah is Chartered Accountant (CA) and Company Secretary (CS) having more than a decade of professional experiences, blend of being into Banking and Consulting Roles.

His major professional exposure includes to work with ING Vysya Bank (ING Netherland Group Bank now Kotak Mahindra Bank) and top 10 Consulting Firms of India. His diversified contributing role includes Fund raising strategies & assistances, Global Trade Transaction funding arrangements, Techno-Intelligent Operation Consulting in line with regulatory, in addition to Risk & Compliance Management under RBI, SEBI, FEMA.

During His professional stings, he has served to Large PSU Banks, NBFCs, Regional Rural Banks (RRBs), BSE/NSE Listed Corporate, PSU Corporate and Family owned large corporate in various capacity of scope and has gained the industry specialized exposure into Banking & Financial sectors apart from Oil & gas. manufacturing and engineering Industries.

He is passionate to work on new techno intelligent ideas and love to play Golf apart from travelling.



OUR PARTNER



KRUSHANG SHAH (Partner –Merchant Banking & Investor Relation Advisory)



A Lawyer & Company Secretary by qualification, Mr. Krushang R Shah, is a seasoned professional and a member of ICSI, having more than 9 years of experience managing secretarial and legal works of Listed & Unlisted Entities.

He not only pivots in Corporate Legal Compliance, Corporate Governance Audit, Corporate Restructuring, Obtaining Regulatory Approvals & Incorporations, but also in executing IPO mandates along with handling ESOPs, Rights Issue, Preferential Issue, Split & Bonus, along with Buy-back offers.

Furthermore, He had been operational as Independent Director with few of esteemed listed companies, he has been on board of advisors for all company related Legal execution.

BOARD OF ADVISOR



PRADYUMANA N THAKKAR (Advisor)



As seasoned retired banker. Mr. P. Thakkar holds many awards on his shoulders, throughout his tenure with Bank of Baroda.

Also been awarded the most prestigious "Utkarsh Award" by the bank for his outstanding performance.

An Out of the Box thinker and a veteran in the Financial Services Industry, he is not only advisor to many small to mid- corporates', but also serves as key concurrent auditor of many PUS banks through empanelled Chartered Accountants.

Having more than 35 years of experience as banker, holding various key positions, he brings with himself vast domain expertise, which indeed will support the growth of iCasper CapFin Advisors LLP and its clients.



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